

AGENDA CITY OF CEDAR FALLS, IOWA STANDING COMMITTEE MEETING MONDAY, MARCH 06, 2023 5:50 PM AT CITY HALL, 220 CLAY STREET

Call to Order

Roll Call

Finance & Business Operations Committee

- FY2024 Budget.
 (30 Minutes, Finance & Business Operations Director Jennifer Rodenbeck)
- Economic Development Incentives.(30 Minutes, Economic Development Coordinator Shane Graham)

Adjournment

FY 24 Budget Presentation FBO Committee March 6, 2023



Budget Process

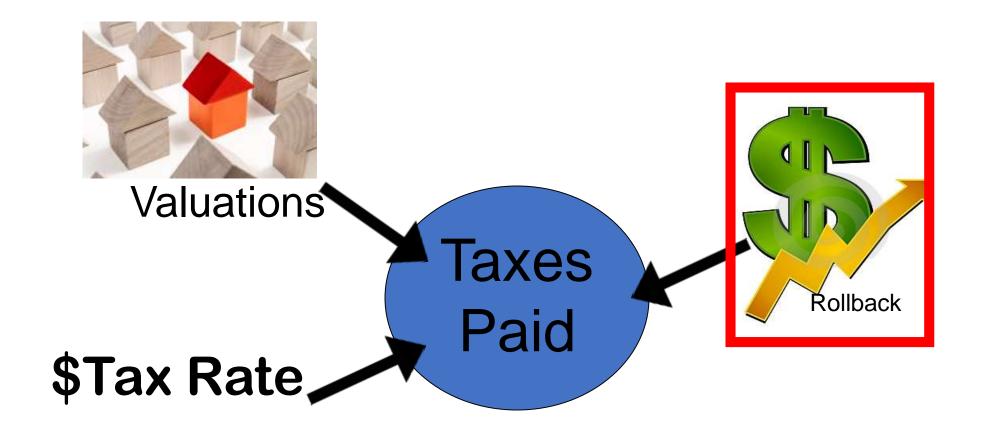
- SF181 (formerly SSB 1056) signed by Governor on 2/20/23.
- Department of Revenue performed the recalculation of the residential rollback
- Reduced it from 56.49% to 54.65%
- County recalculated the taxable valuations and City received those 2/24/23.
- City has redone budget calculations and can now proceed ahead with the process.



SF181 Effects

- Estimated loss of \$430,000 to our General Fund
- Naturally shifts tax burden from Residential to Commercial/Industrial properties
- For this year only, extended deadline to April 30th.





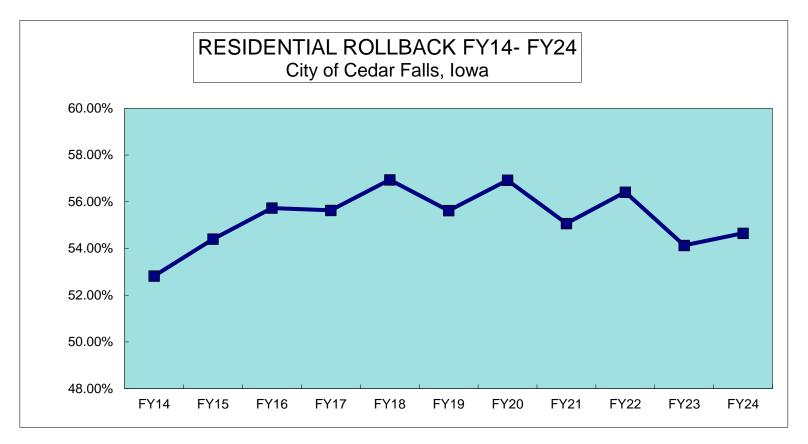


Property Valuations -

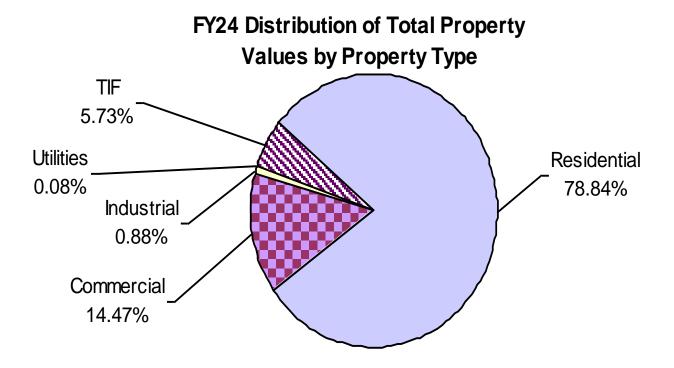
No county-wide revaluation this year







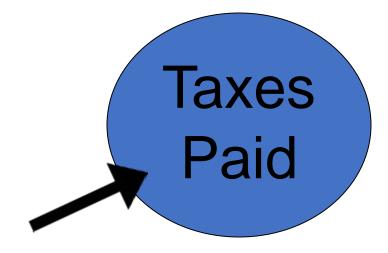
- Rollback factor for FY24 is now 54.65%
- Multi-Residential now = Residential
- Commercial/Industrial remain at 90%



 Cedar Falls is over 78% Residential so any changes in the rollback factor has a major impact.

| | FY23 | FY14 |
|----------------|------------------|------------------|
| | Residential % | Residential % |
| | of total Assssed | of total Assssed |
| City | <u>Values</u> | <u>Values</u> |
| Marion | 81.26% | 83.22% |
| Bettendorf | 80.80% | 80.73% |
| Ankeny | 77.15% | 77.30% |
| Cedar Falls | 76.31% | 75.86% |
| Johnston | 75.28% | 78.42% |
| Urbandale | 75.08% | 74.21% |
| Iowa City | 74.54% | 73.49% |
| Marshalltown | 72.13% | 71.47% |
| Ames | 71.08% | 72.19% |
| Waterloo | 68.92% | 68.94% |
| Fort Dodge | 68.74% | 71.29% |
| Mason City | 67.34% | 68.51% |
| Davenport | 67.07% | 68.52% |
| Des Moines | 66.87% | 68.74% |
| Dubuque | 65.47% | 66.52% |
| Cedar Rapids | 65.32% | 69.60% |
| Sioux City | 63.13% | 63.75% |
| Clinton | 63.03% | 61.48% |
| Council Bluffs | 62.91% | 64.67% |
| W. Des Moines | 58.26% | 60.75% |

\$Tax Rate





FY23 \$11.51 FY24 \$11.74

Increase of 23 cents

| Fiscal | Tax |
|--------|-------|
| Year | Rate |
| 2017 | 11.22 |
| 2018 | 11.13 |
| 2019 | 11.22 |
| 2020 | 10.95 |
| 2121 | 11.43 |
| 2022 | 11.38 |
| 2023 | 11.51 |
| 2024 | 11.74 |



Property Tax Rate (FY23) 20 Largest Iowa Cities

| City | FY23 Tax Rate | 2020 Population | Abbre-viation |
|-----------------|------------------|--------------------|---------------|
| Dubuque | 9.72 | 59,667 | DU |
| Ames | 9.83 | 66,427 | AM |
| Ankeny | 9.90 | 67,887 | AN |
| Urbandale | 10.01 | 45,580 | UR |
| Johnston | 10.68 | 24,064 | JO |
| West Des Moines | 10.95 | 68,723 | WDM |
| Cedar Falls | 11.51 | 40,713 | CF |
| Bettendorf | 12.65 | 39,102 | BE |
| Mason City | 14.00 | 27,338 | MC |
| Marion | 14.20 | 41,535 | MR |
| Clinton | 15.29 | 24,469 | CL |
| Marshalltown | 15.36 | 27,591 | MA |
| Sioux City | 15.42 | 85,797 | SC |
| Iowa City | 15.63 | 74,828 | IC |
| Cedar Rapids | 16.03 | 137,710 | CR |
| Des Moines | 16.61 | 214,133 | DM |
| Davenport | 16.78 | 101,724 | DA |
| Council Bluffs | 17.53 | 62,799 | СВ |
| Waterloo | 18.97 | 67,314 | WA |
| Fort Dodge | 20.10 | 24,871 | FD |
| Average | 14.06 | | |



Property Tax Effect – FY24

| | <u>Residential</u> | | <u>Commercial</u> | | <u>Industrial</u> | | <u>Multi-Residential</u> | |
|----------------------|--------------------|---------|-------------------|----------|-------------------|-----------|--------------------------|----------|
| | • | 122.222 | • | | • | 4 000 000 | • | |
| Assessed Value | \$ | 100,000 | \$ | 500,000 | \$ | 1,000,000 | \$ | 500,000 |
| FY23 Rollback | | 54.13% | | 90.00% | | 90.00% | | 63.75% |
| Rollback Value | \$ | 54,130 | \$ | 450,000 | \$ | 900,000 | \$ | 318,750 |
| FY23 Tax Rate | | 11.510 | | 11.510 | | 11.510 | | 11.510 |
| FY23 Taxes Paid | \$ | 623.04 | \$ | 5,179.50 | \$ | 10,359.00 | \$ | 3,668.81 |
| | | | | | | | | |
| FY24 Value | \$ | 100,000 | \$ | 500,000 | \$ | 1,000,000 | \$ | 500,000 |
| Revaluation | | 0.00% | | 0.00% | | 0.00% | | 0.00% |
| Assessed Value | \$ | 100,000 | \$ | 500,000 | \$ | 1,000,000 | \$ | 500,000 |
| FY24 Rollback | | 54.65% | | 90.00% | | 90.00% | | 54.65% |
| Rollback Value | \$ | 54,650 | \$ | 450,000 | \$ | 900,000 | \$ | 273,251 |
| FY24 Tax Rate | | 11.740 | | 11.740 | | 11.740 | | 11.740 |
| FY24 Taxes Paid | \$ | 641.59 | \$ | 5,283.00 | \$ | 10,566.00 | \$ | 3,207.96 |
| (Projected) | | | | | | | | · |
| | | | | | | | | |
| Change in Taxes Paid | \$ | 18.55 | \$ | 103.50 | \$ | 207.00 | \$ | (460.85) |
| Percentage Change | | 2.98% | | 2.00% | | 2.00% | | -12.56% |



Max Levy Resolution

| CITY NAME | NOTICE OF PUBLIC HEARING -PROPOSED PROPERTY TAX LEVY | | | | | | | |
|--------------------------------------|--|-----|---|--|---|-----------------|--|--|
| Cedar Falls | Fiscal Year July 1, 2023 - June 30, 2024 | | | | | | | |
| Iowa Department of Manage | ement | | Current Year Certified Property Tax 2022/2023 | Budget Year Effective Property Tax 2023/2024** | Budget Year Proposed Maximum Property Tax 2023/2024 | Annual % CHG | | |
| Regular Taxable Valuation | | 1 | 2,064,620,691 | 2,068,909,898 | 2,068,909,898 | | | |
| Tax Levies: | | _ | | | | | | |
| Regular General | | 2 | \$16,723,428 | \$16,723,428 | \$16,758,170 | | | |
| Contract for Use of Bridge 3 | | \$0 | \$0 | \$0 | | | | |
| Opr & Maint Publicly Owned Transit 4 | | 4 | \$456,100 | \$456,100 | \$474,340 | | | |
| Rent, Ins. Maint. Of Non-Owned | d Civ. Ctr. | 5 | \$0 | \$0 | \$0 | | | |
| Opr & Maint of City-Owned Civic | c Center | 6 | \$0 | \$0 | \$0 | | | |
| Planning a Sanitary Disposal P | roject | 7 | \$0 | \$0 | \$0 | | | |
| Liability, Property & Self-Insura | nce Costs | 8 | \$249,340 | \$249,340 | \$312,770 | | | |
| Support of Local Emer. Mgmt. 0 | Commission | 9 | \$576,590 | \$576,590 | \$1,104,190 | | | |
| Emergency | | 10 | \$0 | \$0 | \$0 | | | |
| Police & Fire Retirement | | 11 | \$1,136,090 | \$1,136,090 | \$1,123,780 | | | |
| FICA & IPERS | | 12 | \$1,593,540 | \$1,593,540 | \$1,639,300 | | | |
| Other Employee Benefits | | 13 | \$1,473,770 | \$1,473,770 | \$957,840 | | | |
| *Total 384.15A Maxii | mum Tax Levy | 14 | \$22,208,858 | \$22,208,858 | \$22,370,390 | 0.73% | | |
| Calculated 384.15A Maxi | imumTax Rate | 15 | \$10.75687 | \$10.73457 | \$10.81265 | | | |



EMA Levy

- □EMA portion of tax levy increased from\$576,590 to \$1,104,190
- ☐Increase of \$527,600
- ☐ Formula went from calls of service/population to based on valuation
- ☐ Cedar Falls residents bearing the cost of EMA cost increases



Item 1.

Looking Forward-Challenges - Revenues

- Backfill continued to be phased out for next 7 years. (\$74,500/year)
- New Business Tax Credit will State continue to fund?
- Other state legislation regarding property tax reform, including capping tax levy increases



Looking Forward – Challenges - Expenses | tem 1.

- Health insurance costs
- Personnel costs
- Inflation effects
- Construction costs



Looking Forward – "Tools"

- Saved up capital replacement funds for capital projects
- Continue to save a portion of the TIF release for future economic development
- \$.27 Emergency Levy \$558,610. This may be necessary to use if significant drop in residential rollback. However, may not be allowed under property tax reform.



Budget Schedule

- March 6th Set Public Hearing Date for Maximum Levy rate
- March 7th Publish Maximum Levy rate
- March 20th Hold the Hearing for Maximum Levy dollars
- March 20th Set Public Hearing Date for Approval of the Budget
- March 21st Publish the Budget for Hearing
- April 3rd Hold Public Hearing on Budget

Certify Budget to County before deadline of April 30th.



FY24 Budget Action

- Motion to recommend to Council to set the Public Hearing on the Maximum Levy for March 20, 2023 to include the Maximum Tax Levy \$s for \$22,370,390 (for applicable levies) and the Maximum Levy Rate at \$10.81 (for applicable levies)
- However Total Rate is \$11.74



Questions?



Economic DevelopmentIncentives

City Council Committee March 6, 2023



TIF Districts in Cedar Falls - Downtown

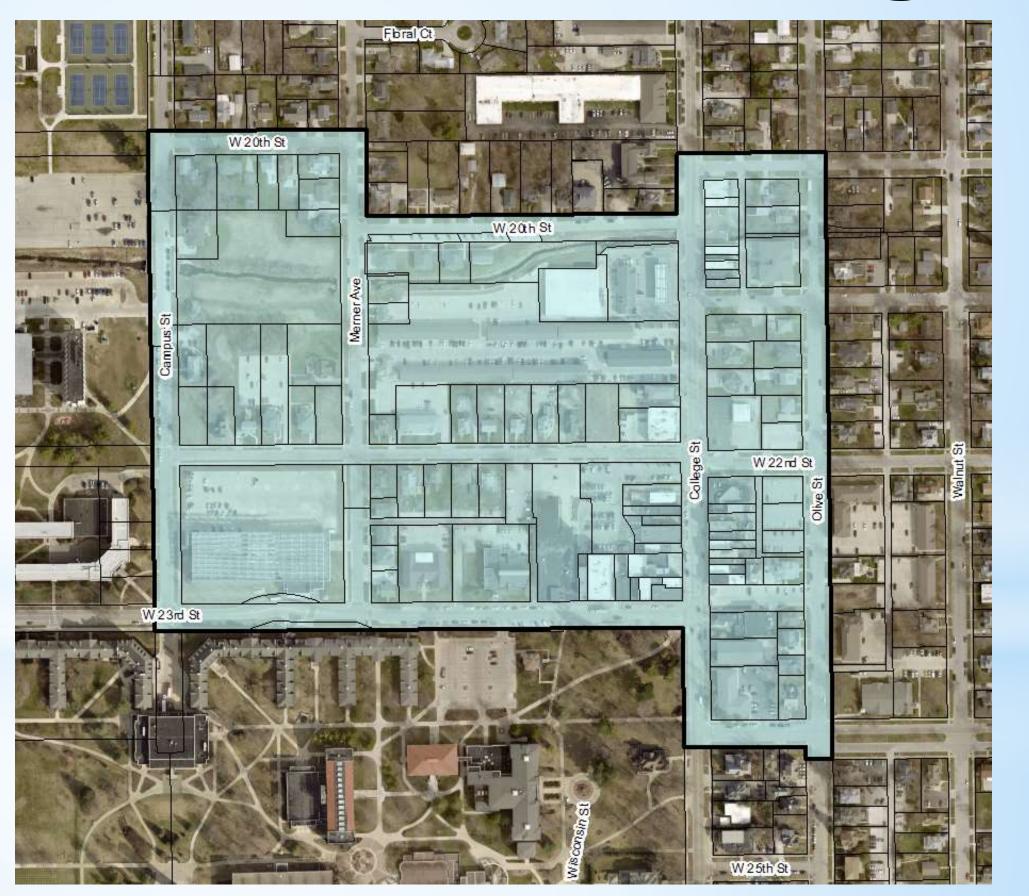
- Established 1986
- No Sunset Date





TIF Districts in Cedar Falls – College Hill

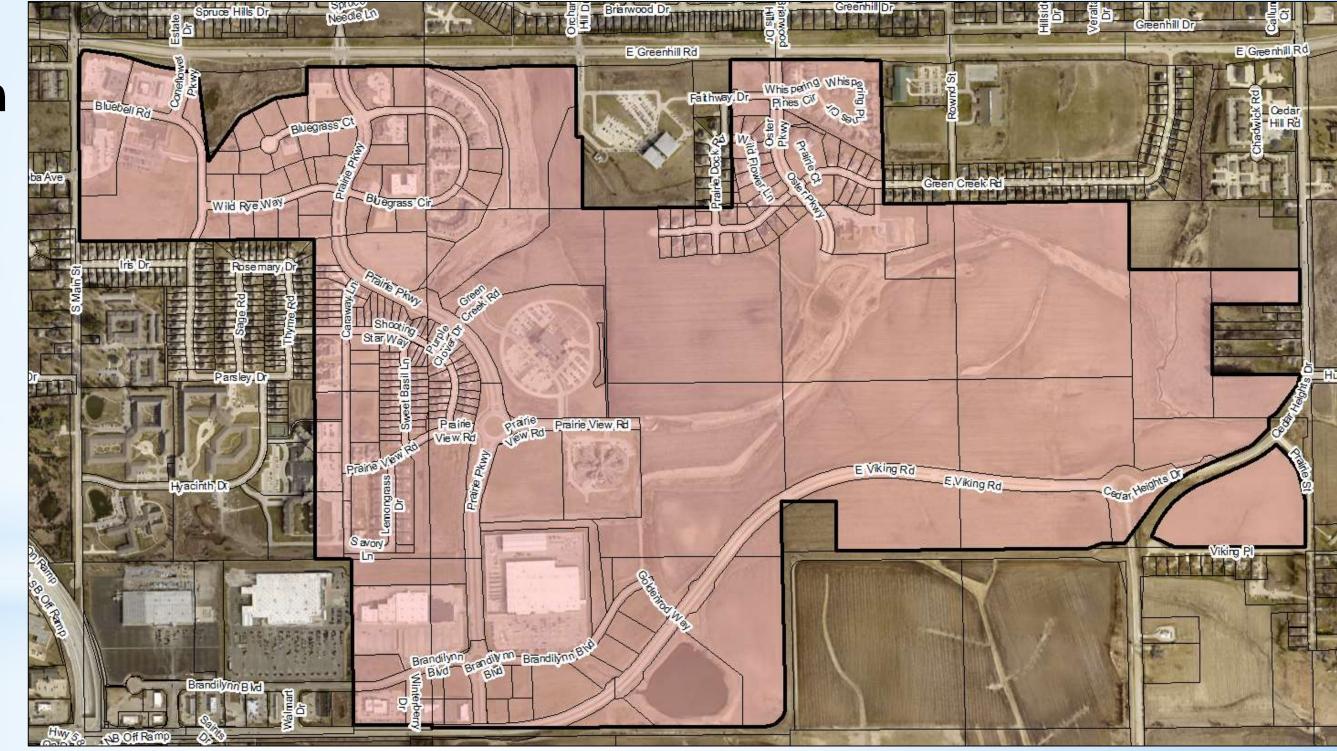
- Established 2011
- No Sunset Date





TIF Districts in Cedar Falls – Pinnacle Prairie

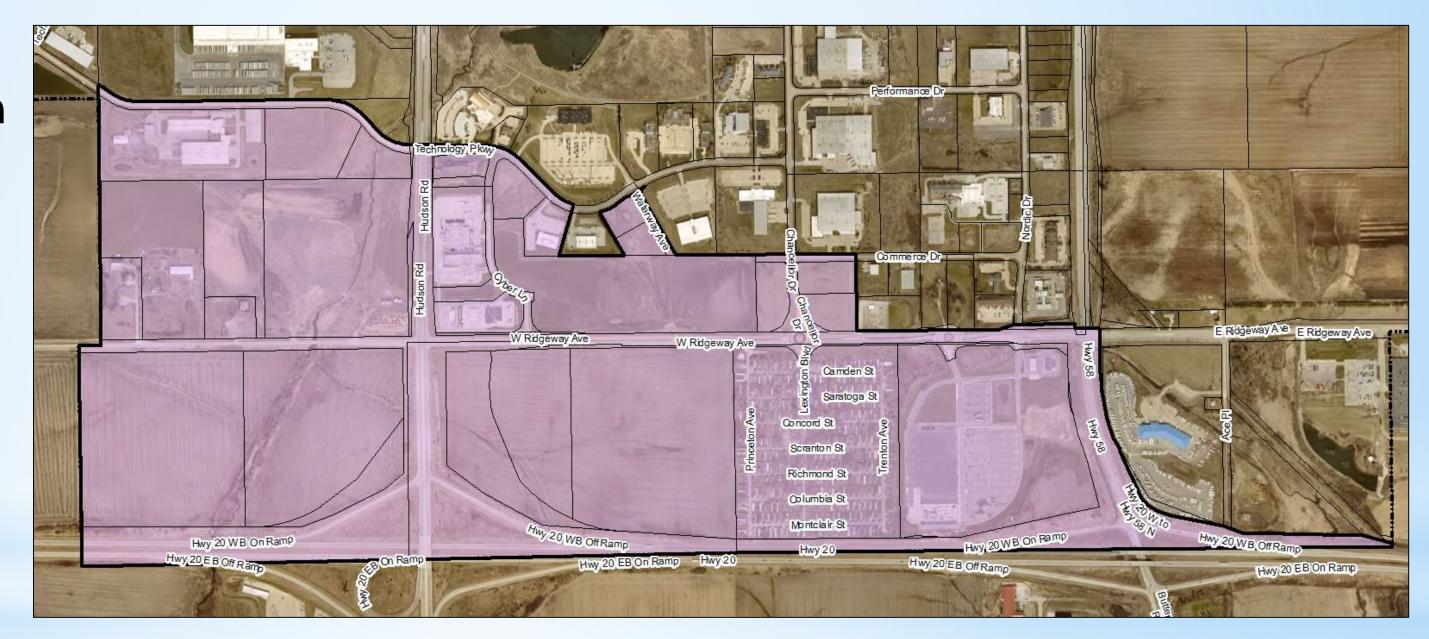
- Established 2006
- 20-Year Expiration





TIF Districts in Cedar Falls – South Cedar Falls

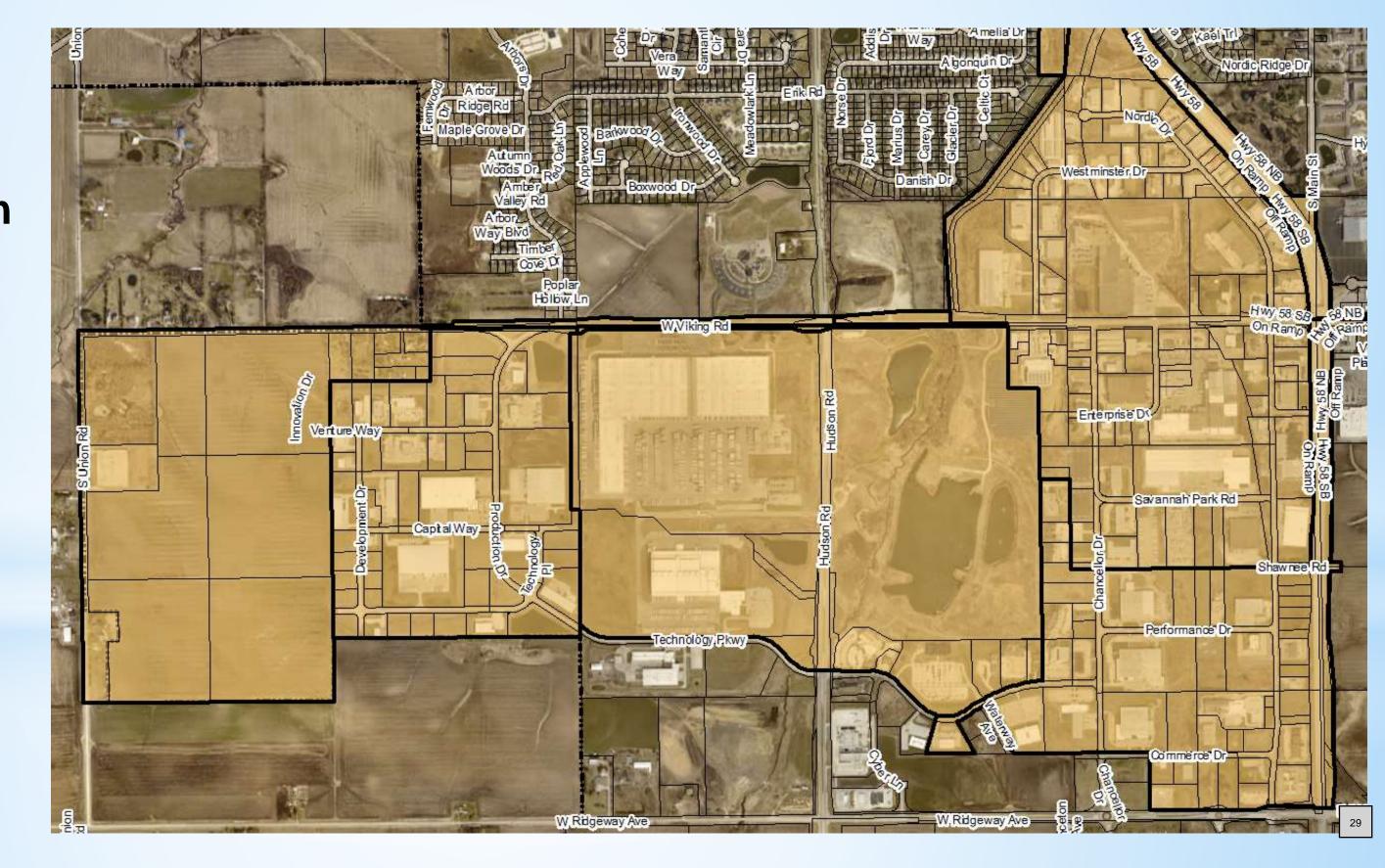
- Established 2018
- 20-Year Expiration





TIF Districts in Cedar Falls – Unified Hwy 58

- MultipleEstablishmentDates
- 20-Year Expiration





TIF Districts in Cedar Falls – Unified Hwy 58

- Multiple
 Establishment Dates
- 20-Year Expiration







- <u>Downtown</u>: City provides a 5-year, 100% tax rebate (TIF rate of \$30.39) on the increased valuation of a project, with a minimum investment of \$200,000.
- There is no minimum job creation/retention requirement, however we do include wording in the agreement that two FTE jobs be created/retained.
 - Job requirement is included because typically the dollar investment in a project is lower as compared to larger industrial park projects.
- City currently does not own any development land within this area, so no land incentives are offered.



- College Hill: City provides a 5-year, 100% tax rebate (TIF rate of \$30.39) on the increased valuation of a project, with a minimum investment of \$200,000.
- There is no minimum job creation/retention requirement, however we do include wording in the agreement that two FTE jobs be created/retained.
 - Job requirement is included because typically the dollar investment in a project is lower as compared to larger industrial park projects.
- City currently does not own any development land within this area, so no land incentives are offered.



- Industrial Projects Located in Industrial Parks
 - City provides approximately 1+/- acre of developed industrial park land for each 10,000 square feet of building area.
 - Minimum building valuation of \$40 per square foot.
 - If building valuation is \$1.2M or above, City provides for a 5-year partial property tax abatement (75%, 60%, 45%, 30%, 15%).
 - If building valuation is between \$1M and \$1.2M, City provides for a 3-year partial property tax abatement (45%, 45%, 45%).
 - If building valuation is less than \$1M, no tax incentives provided.



- Industrial Projects Located in Industrial Parks
 - Typically, land is donated at no cost for an industrial/manufacturing/warehouse type use.
 - For commercial or non-industrial projects, the city may sell the land for the project instead of donating it at no cost (example: Cross-Fit Kilo facility, Gymnastics facility on Venture Way).
 - There are no job creation/retention requirements for industrial projects, just minimum valuation requirements.
 - Any job requirements for industrial projects are typically handled through the High Quality Jobs Program (HQJP) through lowa Economic Development Authority (IEDA).



- Professional Office Projects Located in Technology Park
 - City provides approximately 1+/- acre of developed land for each 7,500 square feet of building area.
 - Minimum building valuation of \$75 per square foot.
 - If building valuation is \$1.2M or above, City provides for a 5-year tax rebate (75%, 60%, 45%, 30%, 15%).
 - If building valuation is between \$1M and \$1.2M, City provides for a 3-year tax rebate (45%, 45%, 45%).
 - If building valuation is less than \$1M, no tax incentives provided.



- Professional Office Projects Located in Technology Park
 - Typically, land is donated at no cost for a corporate office/professional office type use.
 - For non-corporate/professional office projects, the city may sell the land for the project instead of donating it (no current examples).
 - There are no job creation/retention requirements for professional office projects, just minimum valuation requirements.



Industrial Park Land Valuation

- The City values its existing industrial park property at \$1.50 per square foot (or \$65,340 per acre).
 - This value has been previously determined by reviewing costs for land acquisition, as well as costs for development (road, infrastructure installation).
- For the 200-acre industrial park expansion area recently purchased and currently being developed, the cost of acquiring and developing the land is \$80,000 per acre, or approximately \$1.84 per square foot.

Types of Industrial Park Businesses

- The industrial/technology park has approximately 160 businesses and 7,000 employees.
- Businesses include manufacturing, distribution/logistics, truck/trailer repair and service, etc.
- Other complementary uses are also located in and around the park, including convenience stores, eating establishments, storage facilities, hotels, etc.
- City would like to attract similar industrial type uses and uses that are complementary to the businesses and employees.
- City has turned down projects before that may not have been a good fit for the area (i.e. odor, noise, wastewater, etc.).
- Because of zoning regulations, many of these uses are only allowed within the industrial park area.



Questions?